

GRANTS / PROCUREMENT PRACTICE

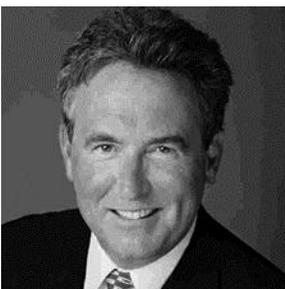
The non-profit, local, state and federal government funding landscape is evolving and the **Lockridge Grindal Nauen** team is taking steps to insure that we are providing the most comprehensive and value-added services to our clients. As such, we have established an experienced group of grant and procurement professionals and developed the **Lockridge Grindal Nauen Grants/Procurement Practice**. Our government relations and legal services will be enhanced from a combination of our professional expertise in the competitive grants process and our relationships with key policy/decision makers. Our *Grants / Procurement Practice* will build on the combined unique strengths of our well established state and federal teams.

Our firm has a long history working closely with clients to secure significant federal support for projects related to transportation (airport improvements, transit systems, roadway and streetscape improvements, non-motorized transportation systems), infrastructure (wastewater systems, flood control), first responder funding (Homeland Security funding, interoperable communications, technology and criminal justice data systems, anti-drug funding, body armor), and more.

LGN brings a balanced, well-connected and issue-oriented focus. Our professionals effectively advocate for our clients by working with lawmakers regardless of where they are on the political spectrum. Each LGN team member has a unique perspective developed over years of political involvement locally and nationally. In addition, our team responds to public policy changes, identifies action items and mobilizes stakeholders at the grassroots level to effectively achieve long term success for our clients.

“McGrann has made a real difference for your organization – you couldn’t do any better.”

- U.S. House Transportation and Infrastructure Committee Chairman, **James Oberstar**



Director of Federal Relations,
Dennis M. McGrann

Record of Success

- Authorization Legislation
- Federal Grant Awards
- Appropriations Funding
- Regulatory Language Inclusion

Special Expertise

- Community and Economic Development
- Energy and the Environment
- Health and Human Services
- Higher Education
- Transportation and Infrastructure

Grant Procurement Practice Client Successes

➤ Health and Human Services Grants:

Coordinated and implemented a focused campaign that resulted in the receipt of a \$17 Million Federal Grant designed to Lower Teen Pregnancy. Assisted client in securing a total of \$478,013 in discretionary grants to eight nursing education programs throughout Minnesota.

➤ Housing and Urban Development Grants:

Helped a client secure \$1,469,133 of federal HUD Community Development Grant (CDBG) Neighborhood Stabilization Program 3 (NSP3) funds. The NSP funds authorized under the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) of 2010 provides a third round of neighborhood stabilization grants. Led an effort which resulted in a \$2 million, five-year Federal Adoptions Opportunity Grant. The firm's client will receive \$400,000 per year for five years to increase its recruitment and retention efforts of foster and adoptive homes.

➤ Aviation Transportation Grant:

Assisted a client community in securing \$155 million in airport funds to mitigate noise outside the 65DNL contour – an unprecedented victory for the client and all America's cities.

➤ Environmental Protection Agency Grant:

Secured "Brownfield" designation for a targeted neighborhood, opening the doors for millions in federal funds for mitigations and infrastructure development.

➤ National Institutes of Health Grant:

Designed an aggressive legislative communications strategy, drafted Congressional correspondence and testimony, and worked directly with Congress and national medical research officials in a coordinated plan which secured over \$10 million in federal research funds for a major Midwestern medical center.

➤ Department Of Transportation Grant:

Assisted our clients in implementing a successful advocacy program which resulted in a \$10 million grant for the construction of a transit lab.

➤ Department of Energy Loan Guarantee:

Drafted a strategy plan emphasizing the unique nature of a Midwestern energy enterprises' new energy technologies and innovative coal gasification project and highlighting the benefits to local government. Congress passed a major energy bill including the project and dedicated an \$800 million Department of Energy loan guarantee for the plant.