



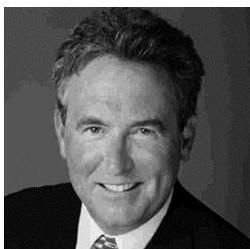
TAX / FINANCIAL & REGULATORY SERVICES

The **LOCKRIDGE GRINDAL NAUEN P.L.L.P. Federal Relations Group** is a diverse group of professionals with a broad range of federal, state, and local government experience. The current federal financial and regulatory environment makes it extremely rewarding to have an in depth understanding of the current and potential financial regulations and how they could effect your business, as well as a conducive relationships with the federal government, cabinet-level departments and agencies, and Congressional Committees that oversee legislative and regulatory issues.

The **Federal Relations Group** creates value by applying proven strategies to realize success and advance client objectives. Our experts work with each client to develop a unique and focused strategic plan with clear targets and measured outcomes. Critical plan elements include our insights on effective opportunities in the political arena given the existing regulatory and legislative climates. Our goal is to provide a solid return on investment and measurable success for each of our federal relations clients.

“I just learned that the city is currently represented by Dennis McGrann. You really have a terrific person in Dennis and many... here are good friends with him and praise his work to the skies.”

- **Lynn G. Cutler**, Deputy Assistant to the President (former)



Director of Federal Relations,
Dennis M. McGrann

Record of Success

- Regulatory Language Inclusion
- Tax Policy
- Authorization Legislation
- Federal Grant Awards
- Appropriations Funding

Special Expertise

- Financial Services
- Labor & Workforce
- Federal Rulemaking Process
- Federal Election Rules



The **LOCKRIDGE GRINDAL NAUEN P.L.L.P. Federal Relations Group** creates value by applying proven strategies to advance client objectives. Notable successes include:

➤ **Legislative Remedy / Court Ruling:**

Assisted a coalition of Midwestern producers to seek a legislative remedy when the U.S. Supreme Court issued a ruling that was highly unfavorable to many Refuse-Derived Fuel (RDF) production facilities across the country. Helped create a coalition of public and private producers and assisted in development of a strategy that protected the production facilities and offered a long term solution to the challenge. Ultimately, Congress and the courts were able to clarify the ruling and offer a path to continued resource utilization.

➤ **Regulatory Relief:**

After a Food and Drug Administration (FDA) ruling threatened to eliminate a Fortune 100 food production/ distribution corporation's ability to manufacture and distribute a major line of retail consumer food products, successfully positioned the company before key policy makers, allowing the client an opportunity to present its case in a constructive and favorable environment and ultimately postponing implementation of the ruling.

➤ **Obtained Federal Reimbursement:**

Assisted a city in arranging reimbursement through the FAA to buyout homes in a previous noise mitigation settlement affected by new airport expansion.

➤ **Secured Moratorium on Federal Rulings:**

Successfully led efforts to secure a moratorium against a Centers for Medicare and Medicaid Services ruling which limited payments to local governments for assisting low-income individuals and families in gaining access to medical and educational services. Savings to counties and tribal governments were estimated at \$101 million dollars.

➤ **Health Claims Marketing:**

Postponed the implementation of a U.S Food and Drug Administration (FDA) rule that threatened to eliminate a Fortune 100 food production/ distribution corporation's ability to manufacture and distribute a major line of consumer food products.